

Sully Davis

PROFESSIONAL SUMMARY

Working professionally in the entertainment industry for nearly a decade, and have been booking and running events since middle school. Throughout, focusing on investing in artists early and working with them from the ground up. I'm seeking opportunities that would allow me to grow and apply my skills with talent to grow with them.

EXPERIENCE

Hideout Inn, Chicago — Program Director

September 2015 - December 2020

Historic 180 capacity music, culture, and performing arts venue and bar

Worked as Talent Buyer, production manager, and marketing director ushering in a “renaissance” (Red Eye, 2017) for the storied venue. The first year of employment saw a 20% increase in sales and attendance compared to the three years previous at the venue. Created new relationships with beverage and lifestyle partners, and managed graphic artist relations as well as other outside contractors. Brought in new recurring shows and performers, who otherwise did not have access to the venue’s resources, and invested in new talent at the venue that saw sustainable long-term growth.

Successfully managed all elements of the transition to digital events by April of 2020, months earlier than comparable venues. Replicated the venue’s regular programming and produced over 160 events for the streaming platform grossing over \$100,000 online and raising over \$7,000 for local charities in the process.

Chicago Independent Distribution, Chicago — Production Manager

June 2012 - May 2015

Managed production and promotion for the distributor, including the in-house labels Tizona Records, The Rabbit Factory, and Logan Hardware, and titles for independent labels.

EDUCATION

Lake Forest College, Lake Forest, IL — Music Performance, Business

September 2010 - May 2014

WMXM Radio, Leadership Board, Student Teaching, Jazz Ensemble, Orchestra

CURRENT PROJECTS

Resonance Series — Experimental Music Series

Founded in 2014 with co-curator Ben Billington, Resonance successfully produced monthly headlining events with critically-acclaimed national artists including Chikamorachi & Jeff Tweedy, Moor Mother, Elysia Crampton, and Pharmakon.

Cosmic Country Showcase — Variety Showcase

The instant cult-hit and online series co-created with Dorian Gehring. A refreshing take on classic country television shows that expands the typical cast of country characters by centering diverse voices historically excluded from the genre.

SKILLS

Serial event programming
Multi-platform event promotion
Online event production
Professional and Creative PR
Artist Management
Hospitality Services
General Venue Audio Tech
Technical Advancing
Accounting

COMPETENCIES

Adobe Suite: Photoshop, inDesign
Wordpress
Backend Ticketing Platforms
Google Suite
Mailchimp
Live Multi-Camera Streaming
Streaming programs: OBS,
Streamlabs, Streamyard

AWARDS

Time Out Chicago: The 20 People, Places, and things shaping a better city today (2020)

New City: Players - The Fifty People Who Really Perform for Chicago (2019)

Chicago Style Magazine: Man of the Moment (2019)

Chicago Reader Best of: Best Comedy Venue (2017, 2019), Best Music Venue (2019)

Chicago Tribune: Chicagoans of the Year (2019)

Time Out Chicago: Best 40 Bars in Chicago (2019)

USA Today: 10Best Best Live Music Chicago (2019)

Conde Nast: 33 Best Bars in Chicago (2019)

PREVIOUS PROJECTS

The Grelley Duvall Show
Helltrap Nightmare
Picnics on the Porch
TNK Festival (comedy)
Hideout Block Party
SXSW Send-Off